

FACULTY OF ECONOMICS - MASTER STUDIES

MASTER THESIS

THEME:

CRITERIA AND STANDARDS OF EVALUATING THE PERFORMANCE, WITH A SPECIAL EMPHASIS ON THE BANKING SECTOR

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Prishtine, October, 2015

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1. INTRODUCTION

The evaluation of employers is an ongoing process. In each organization: supervisors evaluate employers, employers evaluate supervisors, employers evaluate each other. There are two types of evaluations: formal and non-formal. Ideally, an evaluation system must consist of: evaluation objectives, criteria and norms of evaluation, methods and forms that will be used. Formalization of evaluation activities requires to define who will evaluate and what role would the employer have in evaluation.

1.1 Purpose of paper work

Main purposes of this paper work are:

1. To research theoretical aspects for criteria and evaluation standards of performance

2. To present in practice the implementation of theoretical aspects by implementing the evaluation of performance for the decision of:

- Decision for pay rise or rewards
- Decision for moral rewards
- Decision for responsibility increase
- Decision for moving in work
- Decision for maintaining or leaving the job
- Defining individual necessities for training and development
- Planning staff necessities
- Identification of performance's problems
- Monitor the progress and provide formal feedback for employers
- Use accurate measurements of performance as a base for the awareness and reward of individual achievements
- Evaluate and improve the individual performance or of organization.

The evaluation period is a defined period when the performance of employer is reviewed and evaluated. The evaluation period must cover a period from a calendar year, 1 January until 31 December. The process of performance's evaluation pierces three phases during an annual period of evaluation.

- 1. Defining objectives /obligations (planning)
- 2. Short term evaluation review of objectives and feedback
- 3. Final evaluation (at the end of the year)

CONCLUSIONS

In the Master thesis of "Criteria and standards of performance's evaluation, with a special emphasis on banking sector" was aimed to emphasize the fact of how important is for a company the form how it should reward its employers. Being that the expenses of wage take a considerable part in the voice of company's expenses, but at the same time the company should know how to treat its employers as a valuable asset. For this, we must compile studied reward packages.

In this paper work, there was a special emphasis on the base of performance as a rewarding form, which at the same time guarantees:

- The internal justice of wages
- The external justice of wages
- Takes into consideration the contribution that the individual employer gives in the achievement of defined objectives of organization.
- Helps in the increase of employers' motivation
- Provides transparency, in such way that the individuals that are touched from the decisions, to be able to review the form how these decisions were taken and based on what they were taken.

But what's important to emphasize is the fact that, to compile a successful strategy of rewards based on performance, should be taken into consideration the internal content of work and contribution that every employee gives, through the work they do, in executing the objectives of the company.

RECOMMENDATIONS

Regards to this, there are some recommendations that can be given in the aspect of management and rewards based on performance, are:

- The process of change must be closely monitored in the management of company
- The management must develop criteria and evaluation tools (e.g. evaluation centers) to promote staff members based on their managing and leading skills
- There must be developed a series of tests, results of which can lead the election of more appropriate members for new job places.
- Strengthening of delegation, with the right monitoring of performance, and the increase of autonomy in all levels
- At last, we can say that the reward based on performance evaluates the employer and guarantees company's success.
- Evaluation data of performance are important information to judge on for the validity of selective methods, to judge if these methods provide the best selection of best employers for organization.
- The evaluation of performance can lead to the identification of employers' necessities or forming and developing.
- Performance's evaluation provides information to the employer for his performance, which serves him as a base for improvement and development.
- Performance's evaluation is closely connected to employers' motivation.